



Dell Small/Medium Business Solutions



Dell Infrastructure Consulting utilizes innovative tools, automated analysis and our own intellectual property to give customers insight into what is driving IT complexity. We can deliver a set of practical executable plans for removing or isolating this complexity. We seek better answers than traditional service models, based on our belief that consulting should not need armies of people.



We take a practice based approach to working with customer's, developing experience based intellectual property, developed as a result of proof of concept test based architecture developed in our solution centers.

We offer end-to-end solutions to provide a single source and point of accountability for hardware, software, service and on-going support. In a time when many providers aspire to do everything, we focus on IT infrastructure services excellence. Infrastructure Consulting from Microsoft, Dell, HP and Cisco, helps you to maximize the value of your information technology investments and create an efficient, effective and scalable IT infrastructure.

For their technology investments, organizations expect solutions that support their business strategies and help control costs, drive revenue, cultivate growth, and increase market value.

To support organizational strategies and objectives, Dell Services has adopted the Envision-Design-Deliver framework for its consulting solutions:

★ **We envision:**

To optimize ROI, a technology investment must advance a company's competitive position. Dell Services combines deep industry and technical expertise to help customers align technology to business strategy and objectives.

★ **We design:**

Immediate and future business capability improvements are planned on the basis of your business strategy and opportunities. We work with you to define performance objectives, then deploy the solution in a manner that optimizes your organization's ability to achieve them.

★ **We deliver:**

Technology performance is constantly measured against objectives. Our consultants work collaboratively with customers to integrate solutions and scale supporting infrastructure to sustain results while controlling total cost of operations and maximizing return on investment.

Call to schedule a complimentary Assessment Today!





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